

March 1, 2010

To All Perry Scaffold End-Users:

As you may be aware, Perry Manufacturing Inc. closed for business on December 3, 2009. Mark Starnes, VP of Operations at Perry for 31 years, was solely responsible for the production and manufacturing of the Perry perfect product from start to finish. Mark is now bringing the same top-notch product to the market under the name Nu-Wave Manufacturing. Nu-Wave is manufactured in the State of Indiana and is <u>the only</u> Authorized Manufacturer of Perry products.

Other Manufacturers and/or Importers are claiming their products to be Perry compatible. Components are not manufactured to the same tolerances and high standards as was with Perry and now Nu-Wave. Component dimensions differ enough as to be hazardous when mixed. Perry's safety instructions recommended using only authorized replacement parts and components. Nu-Wave's product is authorized by and built to the exact dimensions as Perry products, so you can rest assured of Nu-Wave's complete compatibility. Nu-Wave guarantees compatibility and 100% interchangeability of not only stacking units but all components!

We are proud to continue to offer the most well accepted and highest quality product for which the industry leader was known. Please call Nu-Wave on the same Perry toll free number at 1-800-428-7200 to find a Distributor near you.

Sincerely,

Larry Eberle
National Sales Manager

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